

# Adding TimeWise Repair To Your Table Close

## Tips:

- Do NOT take the TW Repair set out of its box. The box is a strong selling feature.
- When you make up the Roll-bag, you can put the Microdermabrasion Set in Pocket 1 (it fits upright if you take the top lid off) and a foundation.

## Script:

And then.....WAAHHHHHHHHH (as you lift TW Repair Box)

Inside this box (hand in front of box in circular motion)....SMILE (\*ding!\*)

(raise lid of box slowly revealing products) Shut up!!!

And... if you want to see the most cutting edge and latest skin care and technology has to offer, I will show you something revolutionary at your individual close.

Not that anyone (put lid on box) would be interested in that. (pat box 3 times)

\*\*\*If you weren't at a meeting where this was trained, *please* ask your Director to role-play it with you so you understand the tone and way these words are said. It makes a difference!